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Consolidated Financial Results for the Three Months Ended June 30, 2025 [Japanese GAAP]

Ryuichi Ueno

August 5, 2025

Company name: Osaki Electric Co., Ltd.
Listing: Tokyo Stock Exchange

Securities code: 6644

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Scheduled date to commence dividend payments:

Preparation of supplementary material on financial results: Yes Holding of financial results briefing: Yes

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated Financial Results for the Three Months Ended June 30, 2025 (April 1, 2025 to June 30, 2025)

(1) Consolidated Operating Results

(Percentages indicate year-on-year changes.)

	Net sal	es	Operating	profit	Ordinary	profit	Profit attribution owners of	
Three months ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
June 30, 2025	21,966	3.1	1,009	21.6	1,147	20.4	350	1.5
June 30, 2024	21,300	(0.3)	830	(29.0)	952	(31.0)	345	(55.0)

(Note) Comprehensive income: For the Three months ended June 30, 2025: \(\frac{1}{2}\) (201) million [-\%] For the Three months ended June 30, 2024: \(\frac{1}{2}\) 1,110 million [18.3\%]

	Basic earnings per share	Diluted earnings per share
Three months ended	Yen	Yen
June 30, 2025	7.79	7.66
June 30, 2024	7.37	7.25

(2) Consolidated Financial Position

	Total assets	Net assets	Equity-to-asset ratio
As of	Millions of yen	Millions of yen	%
June 30, 2025	93,778	61,976	54.1
March 31, 2025	100,513	63,343	51.9

2. Cash Dividends

		Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal Year-end	Total	
	Yen	Yen	Yen	Yen	Yen	
Fiscal year ended March 31, 2025	-	10.00	-	12.00	22.00	
Fiscal year ending March 31, 2026	-					
Fiscal year ending March 31, 2026 (Forecast)		17.00	-	18.00	35.00	

(Note) Revision to the forecast for dividends most recently announced: None

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2026(April 1, 2025 to March 31, 2026)

(Percentages indicate year-on-year changes.)

	Net sale	es	Operating	profit	Ordinary p	orofit	Profit attribu		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending September 30, 2025	46,600	4.8	1,500	(13.3)	1,400	(10.7)	300	(47.5)	6.66
Full year	98,000	0.9	5,800	1.7	5,700	5.8	3,600	2.7	79.89

(Note) Revision to the financial results forecast most recently announced: Yes

*	N	otes
•	IN	OICS

(1) Significant changes in the scope of consolidation during the period: None

Newly included: - (Company name:)

Excluded: - (Company name:)

- (2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
 - 1) Changes in accounting policies due to revisions to accounting standards and other regulations: None
 - 2) Changes in accounting policies due to other reasons: None
 - 3) Changes in accounting estimates: None
 - 4) Restatement: None
- (4) Number of issued shares (common shares)
 - 1) Total number of issued shares at the end of the period (including treasury shares):

As of June 30, 2025: 48,267,180 shares As of March 31, 2025: 48,267,180 shares

2) Number of treasury shares at the end of the period:

As of June 30, 2025: 3,495,746 shares As of March 31, 2025: 2,875,646 shares

3) Average number of shares outstanding during the period:

Three months ended June 30, 2025: 45,062,820 shares
Three months ended June 30, 2024: 46,913,771 shares

- * Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm: None
- * Proper use of earnings forecasts, and other special matters

The statements regarding forecast of financial results in this report are based on the information that is available to the Company, as well as certain assumptions that are deemed to be reasonable by management and they are not meant to be a commitment by the Company. Please refer to "1.3 Statements for Financial Forecasts and Business Outlook" on page 6 of this report.

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1. Business Results

1.1 Highlight of Consolidated Operating Results

A three-year Mid-Term Management Plan (FY2024–FY2026) has been formulated based on the underlying policy that the Company aims for sustainable growth by fully leveraging Group synergies and providing new solutions for societal goals such as decarbonization while the smart meter remains at the heart of all business. Under this plan, efforts are underway to achieve the financial targets set for the final year, FY2026: net sales of 100 billion yen, operating profit of 9 billion yen, and profit attributable to owners of parent of 5.5 billion yen.

The operating results of each segment in the first quarter of the second year of the Mid-Term Management Plan are as follows.

(Smart meters & solutions in Japan)

Net sales in this segment increased 7.8% year on year to 13,418 million yen and operating income decreased 6.6% year on year to 805 million yen.

Net sales increased year on year, mainly due to solid final demand for current-generation smart meters in the smart meter business.

Operating income decreased year on year, due to an increase in depreciation associated with the launch of second-generation smart meter production and an increase in selling, general and administrative expenses, mainly personnel expenses.

[Smart meters & solutions overseas]

Net sales in this segment decreased 3.5% year on year to 8,712 million yen and operating income was 152 million yen, compared with an operating loss of 106 million yen in the same period of the previous fiscal year.

Net sales decreased year on year due to factors such as a decrease in sales caused by inventory adjustments by customers in Oceania, a reactionary decline in sales of products that had temporarily performed well in the same period of the previous fiscal year in Asia, and selective order-taking based on credit risk in the Middle East and Africa. On the other hand, sales increased in the United Kingdom due to higher shipments for the government-led "Smart Meter Project".

Operating income increased compared with the same period of the previous fiscal year, mainly due to an improvement in profit margin resulting from increased sales in the United Kingdom and a reduction of selling, general and administrative expenses through organizational transformation.

[Real estate]

In this segment, net sales decreased 6.7% year on year to 128 million yen and operating income decreased 8.3% to 67 million yen due to the sale of certain real estate properties in the previous fiscal year in order to make effective use of management resources and improve asset efficiency.

As a result, for the first quarter of the fiscal year under review, net sales increased 3.1% year on year to 21,966 million yen, operating income increased 21.6% year on year to 1,009 million yen, ordinary income increased 20.4% year on year to 1,147 million yen, and net income attributable to owners of the parent increased 1.5% year on year to 350 million yen due to factors such as the recording of extraordinary gains on the sale of strategic stockholdings to improve capital efficiency, and extraordinary losses on business restructuring expenses implemented at overseas subsidiaries.

(Millions of yen)

		Three Months ended Three Months ended		YoY Ch	ange
		June 30, 2024	June 30, 2025	Amount	%
N	et sales	21,300	21,966	666	+3.1%
	Smart meters & solutions in Japan	12,449	13,418	969	+7.8%
	Smart meters & solutions overseas	9,030	8,712	(318)	(3.5)%
	Real estate	138	128	(9)	(6.7)%
	Adjustment	(318)	(293)	24	-
O	perating income	830	1,009	179	+21.6%
	Smart meters & solutions in Japan	861	805	(56)	(6.6)%
	Smart meters & solutions overseas	(106)	152	259	
	Real estate	74	67	(6)	(8.3)%
	Adjustment	0	(16)	(16)	-
O	dinary income	952	1,147	194	+20.4%
Pr	ofit attributable to owners of parent	345	350	5	+1.5%

1.2 Consolidated Financial Position

Total assets at the end of the first quarter of the consolidated fiscal period decreased 6,735 million yen from the end of the previous fiscal year to 93,778 million yen. This was mainly due to decreases in notes receivable, accounts receivable and contract assets of 2,683 million yen, cash and deposits of 2,123 million yen, and other in investments and other assets of 1,200 million yen.

Liabilities decreased by 5,368 million yen to 31,802 million yen from the end of the previous fiscal year, mainly due to decreases in short-term loans payable of 1,749 million yen and notes and accounts payable - trade and electronically recorded obligations - operating of 1,236 million yen.

Net assets decreased 1,366 million yen from the end of the previous fiscal year to 61,976 million yen due to decreases of 525 million yen in foreign currency translation adjustment and 193 million yen in retained earnings, and an increase of 535 million yen in deduction of treasury stock.

1.3 Statements for Financial Forecasts and Business Outlook

The Company revised the forecast for the six months ending September 30, 2025, previously announced on May 12, 2025. Please refer to "Notice Concerning Revision of Financial Forecasts" for more details.

Revision of financial forecast for the six months ending September 30, 2025 (From April 1, 2025 to September 30, 2025)

	Net Sales (Million yen)	Operating Income (Million yen)	Ordinary Income (Million yen)	Net Income Attributable to Owners of Parent (Million yen)	Net Income Attributable to Owners of Parent per Share (Yen)
Previous Forecasts (A)	45,500	1,200	1,100	100	2.20
Revised Forecasts (B)	46,600	1,500	1,400	300	6.66
Change (B-A)	1,100	300	300	200	
Rate of Change (%)	+2.4	+25.0	+27.3	+200.0	
(Reference) Results for the half of fiscal year 2024	44,451	1,730	1,568	571	12.19

2. Quarterly Consolidated Financial Statements and Primary Notes

2.1 Quarterly Consolidated Balance Sheet

		(Millions of yen)
	As of March 31, 2025	As of June 30, 2025
Assets		
Current assets		
Cash and deposits	11,552	9,428
Deposits paid	2,543	3,056
Notes and accounts receivable - trade, and contract assets	17,545	14,861
Merchandise and finished goods	12,895	12,439
Work in process	3,337	3,454
Raw materials and supplies	8,656	8,299
Other	3,324	2,918
Allowance for doubtful accounts	(307)	(291
Total current assets	59,547	54,167
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	7,634	7,521
Land	12,099	12,098
Other, net	6,517	6,470
Total property, plant and equipment	26,251	26,091
Intangible assets	907	1,015
Investments and other assets		
Investment securities	8,344	8,228
Retirement benefit asset	2,258	2,270
Other	3,208	2,007
Allowance for doubtful accounts	(2)	(2
Total investments and other assets	13,808	12,503
Total non-current assets	40,966	39,610
Total assets	100,513	93,778

	As of March 31, 2025	As of June 30, 2025
Liabilities		
Current liabilities		
Notes and accounts payable - trade	7,663	6,573
Electronically recorded obligations - operating	2,559	2,414
Short-term borrowings	6,926	5,176
Income taxes payable	1,576	564
Provision for bonuses	1,719	1,791
Provision for bonuses for directors (and other officers)	92	35
Provision for product warranties	372	411
Other	8,328	8,092
Total current liabilities	29,240	25,058
Non-current liabilities Provision for retirement benefits for directors (and other officers)	43	44
Provision for repairs	59	59
Retirement benefit liability	2,254	2,267
Deferred tax liabilities	3,472	2,397
Other	2,100	1,974
Total non-current liabilities	7,930	6,743
Total liabilities	37,170	31,802
Net assets		
Shareholders' equity		
Share capital	7,965	7,965
Capital surplus	8,764	8,764
Retained earnings	29,575	29,381
Treasury shares	(1,868)	(2,403)
Total shareholders' equity	44,437	43,708
Accumulated other comprehensive income Valuation difference on available-for-sale	3,379	3,241
securities		
Foreign currency translation adjustment	3,573	3,047
Remeasurements of defined benefit plans	761	736
Total accumulated other comprehensive income	7,714	7,025
Share acquisition rights	466	466
Non-controlling interests	10,724	10,775
Total net assets	63,343	61,976
Total liabilities and net assets	100,513	93,778

2.2 Quarterly Consolidated Statements of Income and Comprehensive Income Quarterly Consolidated Statement of Income (For the three months)

	For the three months ended June 30, 2024	For the three months ended June 30, 2025
Net sales	21,300	21,966
Cost of sales	16,197	16,655
Gross profit	5,102	5,311
Selling, general and administrative expenses	4,272	4,302
Operating profit	830	1,009
Non-operating income		
Interest income	8	10
Dividend income	174	188
Other	36	43
Total non-operating income	218	242
Non-operating expenses		
Interest expenses	47	9:
Foreign exchange losses	44	
Other	4	•
Total non-operating expenses	96	104
Ordinary profit	952	1,14
Extraordinary income		
Gain on sale of investment securities	10	198
Total extraordinary income	10	198
Extraordinary losses		
Business restructuring expenses	-	30^
Total extraordinary losses	-	30'
Profit before income taxes	963	1,03
Income taxes - current	413	464
Income taxes - deferred	18	8′
Total income taxes	432	55
Profit	531	48
Profit attributable to non-controlling interests	185	13:
Profit attributable to owners of parent	345	350

		(Millions of yen)
	For the three months ended June 30, 2024	For the three months ended June 30, 2025
Profit	531	486
Other comprehensive income		
Valuation difference on available-for-sale securities	447	(137)
Foreign currency translation adjustment	161	(525)
Remeasurements of defined benefit plans, net of tax	(29)	(24)
Total other comprehensive income	579	(688)
Comprehensive income	1,110	(201)
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	925	(337)
Comprehensive income attributable to non-controlling interests	185	135

2.3 Notes to Quarterly Consolidated Financial Statements

(Notes on Business Segments)

I Fiscal year ended June 30 2024 (April 1, 2024 to June 30, 2024)

1. Sales, Profits or Losses by Reporting Segments

(Millions of yen)

	Reporting Segments				Adjustment (Remark)	Consolidated
	Smart meters & solutions in Japan	Smart meters & solutions overseas	Real estate	Total		
Sales to Customers Intersegment Sales	12,443 6	8,745 285	111 26	21,300 318	(318)	21,300
Total Sales	12,449	9,030	138	21,618	(318)	21,300
Operating Income	861	(106)	74	829	0	830

(Remark) The operating income is adjusted by the elimination of the intersegment transactions.

2. Impairment loss of Fixed Asset and Goodwill by Reporting Segments There are no applicable matters.

II Fiscal year ended June 30 2025 (April 1, 2025 to June 30, 2025)

1. Sales, Profits or Losses by Reporting Segments

(Millions of yen)

	Reporting Segments			Adjustment (Remark)	Consolidated	
	Smart meters & solutions in Japan	Smart meters & solutions overseas	Real estate	Total		
Sales to Customers Intersegment Sales	13,411 7	8,452 259	102 26	21,966 293	(293)	21,966
Total Sales	13,418	8,712	128	22,260	(293)	21,966
Operating Income	805	152	67	1,025	(16)	1,009

(Remark) The operating income is adjusted by the elimination of the intersegment transactions.

2. Impairment loss of Fixed Asset and Goodwill by Reporting Segments There are no applicable matters.

(Notes in the Event of Significant Changes in Shareholders' Capital) There are no applicable matters.

(Notes Regarding Going Concern Assumption)

There are no applicable matters.

(Notes on the Cash Flow Statement)

A quarterly consolidated cash flow statement for the current first quarter consolidated cumulative period has not been prepared. Depreciation expenses (including amortization expenses related to intangible fixed assets) for the first quarter consolidated cumulative period is as follows.

	For the three months ended June 30, 2024	For the three months ended June 30, 2025
Depreciation expenses	524 Millions of yen	603 Millions of yen