

Consolidated Sales by Region (Excluding intercompany sales)

(Figures of less than one million are rounded down)

	FY2012 (12.4-'13.3)	FY2013 (13.4-'14.3)	FY2014 (14.4-'15.3)	FY2015 (15.4-'16.3)	FY2016 (16.4-'17.3)	FY2017 3M	FY2017 1H	FY2017 9M	FY2017 (17.4-'18.3)	FY2018 3M	FY2018 1H	FY2018 9M	FY2018 (18.4-'19.3)	FY2019 3M	FY2019 1H	FY2019 9M	FY2019 (19.4-'20.3)
Consolidated Net Sales	61,205	65,663	77,366	75,596	86,159	18,131	36,550	56,741	78,780	16,274	35,669	54,877	82,089	20,287	43,580	66,200	90,069
Japan	40,908	42,467	48,311	55,150	63,236	13,516	28,132	42,403	59,927	12,761	27,214	41,345	57,735	11,526	24,915	38,449	53,475
Overseas	20,297	23,196	29,055	20,445	22,923	4,615	8,417	14,338	18,852	3,513	8,454	13,531	24,353	8,760	18,665	27,751	36,593
Oceania	6,300	8,353	10,136	7,049	9,110	2,121	3,410	6,166	7,807	1,257	3,361	5,291	9,522	2,549	5,021	7,363	9,422
Europe	2,421	2,102	3,602	3,471	5,248	779	1,610	2,897	3,858	961	1,820	2,931	4,449	2,229	4,454	6,833	9,558
Asia	9,931	11,140	12,599	7,962	7,431	1,389	2,881	4,391	6,168	1,183	2,901	4,609	7,086	2,019	4,706	6,835	8,841
Middle East, Others	1,644	1,598	2,716	1,962	1,133	325	515	882	1,017	110	371	699	3,295	1,961	4,482	6,718	8,770
Overseas Sales Ratio	33.2%	35.3%	37.6%	27.1%	26.6%	25.5%	23.0%	25.3%	23.9%	21.6%	23.7%	24.7%	29.7%	43.2%	42.8%	41.9%	40.6%

	FY2019 (19.4-'20.3)	FY2020 3M	FY2020 1H	FY2020 9M	FY2020 (20.4-'21.3)	FY2021 3M	FY2021 1H	FY2021 9M	FY2021 (21.4-'22.3)	FY2022 3M	FY2022 1H	FY2022 9M	FY2022 (22.4-'23.3)	FY2023 3M	FY2023 1H
Consolidated Net Sales	90,069	19,347	35,734	53,597	76,255	17,720	36,087	53,755	76,184	19,377	39,562	60,642	89,253	21,367	44,174
Japan	53,475	11,643	23,130	35,049	49,641	10,776	21,927	33,074	47,048	12,241	25,073	38,426	55,450	12,088	24,614
Overseas	36,593	7,703	12,603	18,547	26,614	6,943	14,159	20,680	29,135	7,136	14,489	22,216	33,803	9,279	18,927
Oceania	9,422	2,211	4,116	6,201	9,154	2,186	5,093	7,816	10,642	2,780	6,002	10,171	15,628	3,842	7,771
Europe	9,558	2,375	4,181	5,848	8,952	3,167	5,750	7,963	11,351	2,514	4,701	6,290	10,143	3,803	7,839
Asia	8,841	1,336	2,164	3,264	4,803	1,306	2,737	4,067	6,069	1,421	2,991	4,369	5,969	1,157	2,601
Middle East, Others	8,770	1,780	2,141	3,232	3,703	282	578	832	1,071	419	793	1,384	2,062	475	715
Overseas Sales Ratio	40.6%	39.8%	35.3%	34.6%	34.9%	39.2%	39.2%	38.5%	38.2%	36.8%	36.6%	36.6%	37.9%	43.4%	42.9%